



Wage Manager Solution

Not Just for Contractors



"Wage Manager is so easy to use that the integration to QuickBooks was transparent to the payroll clerk. The payroll clerk only needed to have QuickBooks open and Wage Manager did the rest."

*Doug Bradberry
IT Consultant for
Vocational Services, Inc.*

SUCCESS STORY

*Vocational Services, Inc.
Doug Bradberry,
Unit Computers*

Customer Profile

For more than 30 years, Vocational Services, Inc. (VSI) has provided employment opportunities for citizens with developmental disabilities by serving Kansas City area businesses. Their customers include some of the largest, most exacting corporations in the area. VSI has earned their business by flexible, on-time response to their needs.

VSI's business services include three key areas: workshops that provide a wide range of outsourcing services such as, assembly, packaging, and mailing; plus supported employment and enclave employment provided at private work sites. Local businesses can help provide employment opportunities AND receive unparalleled service with the program that best meets their business needs.

Business Challenge

Vocational Services, Inc. (VSI), a shelter workshop, was utilizing an accounting system that was becoming too expensive to maintain for the annual budget of a non-profit organization.

Tracking time for the consumers is done in another program (Graphic Activity Tracker) that is able to track consumer efficiency and other skill sets that QuickBooks is unable to track. This other program, also, was able to calculate the different hourly rates, for the same consumer, by day. The consumer payroll was done once a week and the data was imported to the old accounting system. The work performed by the payroll clerk required her to input the average hourly rate for consumer; VSI has 252 consumers (customers). This took the payroll clerk

about three hours per week to process just the hourly rate adjustment before the clerk was able to generate a single payroll check.

After converting to QuickBooks, this same problem existed.

We visited the *QuickBooks Solutions Marketplace*, discovered *Wage Manager Solution*, and that is when we began a conversation with Sunburst Software Solutions about the program they had available.

Solution Overview

We began a conversation with Sunburst Software Solutions about the *Wage Manager Solution* program that they had available and that allows you to work with multiple employees and multiple rates of pay, all at the same time.

With some minor programming modifications; done by Ben Smyth Vice President and Lead Programmer, the *Wage Manager Solution* program was able to relieve the payroll clerk of manually inputting the average hourly rate adjustments each week.

Previously, this task took three hours to do; now, the payroll clerk is able to complete the ENTIRE payroll process for the consumer payroll in less than three hours.

AT A GLANCE:

Customer:
Vocational Services, Inc.

Location:
Liberty, MO

Industry:
Not-for-Profit

Business Challenge:
Manual input of the average hourly rate for each of its 253 consumers (customers) took the payroll clerk approximately 3 hours each week; before a single paycheck could be processed.

Solution:
Wage Manager Solution automates the task of inputting the average hourly rate for each consumer.

Results:
The entire payroll process is now complete in less than 3 hours with a 90% reduction in the number of bad checks produced.





SUCCESS STORY

Vocational Services, Inc.

Business Benefits

The installation of *Wage Manager Solution* was completed in less than 15 minutes.

The payroll clerk at VSI was immediately able to initiate the program with the use of the in-program help screen.

Wage Manager Solution is so easy to use that the integration with QuickBooks was transparent to the payroll clerk. The payroll clerk only needed to have QuickBooks open and *Wage Manager Solution* did the rest.

VSI had one problem right after a QuickBooks update was installed. We called *Sunburst Software Solutions, Inc.* and they were able to correct the program for the QuickBooks issue within an hour of our call.

Wage Manager Solution has provided us with a smooth integration to QuickBooks, as well as, time savings.

A direct cost savings for VSI with the use of *Wage Manager* is a 90% reduction in the number of bad checks produced with incorrect pay rates. Previously, this had been a problem because of having to manually enter the pay rates.

With the integration of *Wage Manager*, Graphic Activity Tracker and QuickBooks, VSI's payroll clerk was able to streamline the process and cross train other accounting personnel.

We would recommend *Wage Manager Solution* as the application to use, if you are dealing with hourly pay rate adjustments each time you are completing a payroll cycle. The ease of use and the rapid response of the support team has made VSI's payroll process manageable.

The success in this story for VSI was more than just about business. The time-consuming, error prone process of manually updating pay rates for 252 consumers on a weekly basis weighed heavily upon VSI's payroll clerk, especially when having to meet payroll deadlines.

Frustration and inaccurate payroll checks caused the payroll clerk and the IT Consultant to make it a priority to take the time to investigate other avenues to help streamline the process and make the company's payroll process manageable.

Searching the Intuit *QuickBooks Solutions Marketplace* led Doug to *Wage Manager Solution* and after trying the free trial and speaking with Sunburst, he purchased the program for VSI. With some minor programming changes by Sunburst, *Wage Manager* successfully bridged the gap between Graphic Activity Tracker's hourly rate calculations and QuickBooks employee payrates - making VSI's payroll manageable and accurate.

QuickBooks users who need integrated applications to work WITH their company file to enhance the performance of their financial program, whether it is payroll, or some other important function, will find applications to meet their needs in the Intuit *QuickBooks Solutions Marketplace*, <http://marketplace.intuit.com>



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FOR MORE INFORMATION VISIT:

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*QuickBooks
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